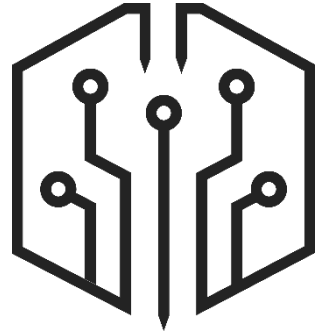


# CYB3R OPERATIONS



## Customer Workshop **Proposal**

**Date: Thursday, April 27, 2023**

**Classification Level: Confidential**



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**Paul Domoney**

Thursday, April 27, 2023

**Subject: Deep & Dark Web Intelligence Workshop for Walking Comet**

Dear Paul,

I am pleased to provide you a deep & dark web intelligence workshop commercial proposal for (herein referred to as "Walking Comet"), which covers the following requirements.

Cyb3r Operations threat intelligence platform and service, "Close Digital Protection™" will enable Walking Comet to gain visibility of its employees, brand, infrastructure, and supply chain assets on the deep and dark web. This workshop will allow Walking Comet and key stakeholders to proactively remediate and enforce/implement greater online and logical security.

This proposal is a summary of the workshop and service(s) that we would provide to Walking Comet should you agree to go ahead.

We look forward to the opportunity to work with you and enhance your online security.

Yours sincerely,

**Vincent Cook**

Chief Executive Officer

E: [vincent.cook@cyb3roperations.com](mailto:vincent.cook@cyb3roperations.com)

M: +44 796 0608 963



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## Quotation

Quotation Prepared by:	Company Address:	Quotation Details:
<b>Mitul Ruparelia</b> Chief Revenue Officer  mitul.ruparelia@cyb3roperations.com +44 776 8112 470	<b>Cyb3r Operations Limited</b> 167-169 Great Portland Street, London, W1W 5PF United Kingdom	<b>Date:</b> 4/27/2023 <b>Quote Number:</b> Q-00385 <b>Quote Status:</b> APPROVED <b>Payment Terms:</b> Net 30 Days <b>Quote Expires on</b> 5/29/2023

## Legal Entities

Ship To:		Bill-To:	
<b>Legal Entity:</b>		<b>Legal Entity:</b>	
<b>Attention of:</b>	Paul Domoney	<b>Attention of:</b>	Paul Domoney
<b>Address:</b>		<b>Address:</b>	
<b>Email Address</b>	paul@walkingcomet.io	<b>Email Address</b>	paul@walkingcomet.io
<b>Phone Number</b>		<b>Phone Number</b>	

Distributor Contract	Reseller
N/A	N/A



## Workshop Summary

### Introduction

This Intelligence Workshop is designed to give Walking Comet the ability to immediately respond to cyber threats. Through this workshop, our intelligence team will be able to uncover potential threats on the deep and dark web and gather intelligence to enhance Walking Comet security posture. The workshop will cover intelligence capabilities such as data leakage, credential leakage, domain impersonations, malicious activities, and more in order to provide Walking Comet with a comprehensive understanding of the threats and vulnerabilities they face from the deep and dark web.

This intelligence will allow Walking Comet to better identify and respond to threats across key business operating pillars, such as: Brand, Infrastructure, Customer(s), Employee(s), and Supply Chain(s), giving you a greater level of visibility and control over your digital security.

### Agenda

Stage	Requirement	Description
1	Introduction	Stage 1 will include a formal introduction meeting between Walking Comet and Cyb3r Operations. The purpose of this meeting is to understand the following: <ul style="list-style-type: none"><li>Overview of Cyb3r Operations' capabilities and technology</li><li>Overview of Walking Comet's business landscape (business operations, services, challenges, and objectives)</li></ul>
2	Define Scope	Once Stage 1 is complete, the next step is to jointly understand what Digital Assets are in scope. Digital Assets are 'objectives/attributes' that our system can monitor. For example, an email, domain, persons name, credit card number, BIN number, product name, and secret code would all be considered Digital Assets. This list is not exhaustive but provides an indication.  The key objectives in Stage 2 are to: <ul style="list-style-type: none"><li>identify the risk of each Digital Asset; and</li><li>understand business operations impact if a threat was found in relation to each Digital Asset</li></ul>
3	Configuration	At this stage, our intelligence team have collected all the necessary information to configure our solution to run real-time intelligence assessments for Walking Comet.  The key objectives in Stage 3 are to: <ul style="list-style-type: none"><li>categorise Digital Assets into the key business operating pillars; and</li><li>create and define Asset Groups for quicker detection and filtering</li></ul>
4	Attack Surface Discovery	Once Stages 1, 2 and 3 have been complete, Cyb3r Operations will begin the attack surface discovery and across Walking Comet's Digital Assets.  Our team's goal is to identify, if any: <ul style="list-style-type: none"><li>hidden Digital Assets that Walking Comet were not aware of</li></ul>
5	Intelligence Scan	During Stage 5, our intelligence team will scan Walking Comet across: <ul style="list-style-type: none"><li>100+ billion breached data records (malware bot logs, public leaks, private leaks, etc.),</li><li>2+ billion dark web pages (including Tor, ZeroNet, I2P, Freenet, etc.),</li></ul>



		<ul style="list-style-type: none"><li>500+ million deep web sites (Telegram, Discord, Chans, etc.). 100+ million data leakage repositories (Pastebin, DeepPaste, PasteFS, etc.)</li></ul> <p>Please refer to our <a href="#">Data Visibility</a> for more information.</p>
6	Intelligence Analysis	<p>Stage 6 will commence once all results have been collected from Stage 5. These results will include, but not limited to, number of breached data, risk of data leakage, and most affected Digital Assets.</p> <p>This intelligence will be analysed by the team and prepared for Stage 7.</p>
7	Intelligence Report	<p>In order to make the results from the intelligence scan in Stage 6 consumable by Walking Comet, Cyb3r Operation's intelligence analysts will:</p> <ul style="list-style-type: none"><li>generate an overview intelligence summary; and</li><li>generate a risk summary; and</li><li>generate a remediation summary</li></ul> <p>All summaries above will contain clear and concise examples of data that has been located within the deep and dark web and examples of what actions are required to reduce Walking Comet's risk profile.</p>
8	Customer Debrief	<p>To conclude the Intelligence Workshop, Cyb3r Operations will present the Intelligence Scan findings and Intelligence Report to Walking Comet.</p> <p>The purpose of Stage 8 is to:</p> <ul style="list-style-type: none"><li>showcase and highlight key areas of concern and risk to Walking Comet; and</li><li>demonstrate a clear path to remediation and discuss necessary support required by Walking Comet; and</li><li>understand key areas of interest; and</li><li>gather feedback, comments, and concerns</li></ul>

## Commercials

Description	Fee
1 Day Workshop	£7,900
Summarised Intelligence Report	
Customer Debrief	
<b>Total Investment for Walking Comet</b>	<b>£7,900</b>

## Payment Milestones

Invoice Milestone	Frequency	Planned Invoice Date	Fee
1 Day	Upfront	On Contract Execution 7 Days ahead of Workshop	£7,900





## **Customer Responsibilities**

1. Walking Comet must provide appropriate resources to attend at commencement date.
2. Walking Comet must provide Cyb3r Operations representatives with information and resources to successfully execute work. This can include, without limitation, providing access and credentials to systems, completing installation prerequisites, providing project resources, and attendance in planning, execution, or training meetings.
3. Walking Comet will ensure resources are available in a timely manner to undertake tasks such as change control and documentation review.
4. Walking Comet has necessary escalation and communication channels to resolve any blockers in a timely manner, including dependencies on third parties and Walking Comet's other vendors, suppliers, and consultants.
5. If Cyb3r Operations should travel to a customer location for the delivery of this engagement, there will be additional Travel and Expense costs. These Travel and Expense costs can be paid for prior to the engagement, or at actuals, at engagement completion.
6. Walking Comet shall provide at least 48 hours' notice for the postponement of any work already scheduled as part of this service description.



## Terms & Conditions of Sale

The Cyb3r Operations terms and conditions of sale (which are incorporated by reference into this order and can be viewed at <https://cyb3roperations.com/platform/eula>) shall apply to this order unless the customer has entered into an applicable written agreement directly with Cyb3r Operations which covers the software, platform and/or services ordered. This order shall be binding on the parties at the earliest of when (i) this order is signed by the customer and delivered to Cyb3r Operations or (ii) customer requests and Cyb3r Operations makes the platform/software and/or services available to end customer pursuant to this order. In the event of any conflict or variance between a customer's purchase order and this order, this order shall prevail. The parties agree that, in the event that an existing agreement requires changes to such agreement to be in writing and signed by the parties, then the parties agree this order shall constitute a valid and binding amendment to such existing agreement. In the event of any conflict between an existing agreement and this order, this order shall prevail.

If you are buying as an agent on behalf of one or more enterprises, you agree to be responsible for the compliance of each such enterprise and their end user employees, with all of the associated terms and conditions with the products and/or services you are purchasing.

Prices are all quoted in Great British Pounds (GBP). All amounts due are exclusive of taxes, withholding, duties, levies, tariffs, other governmental charges (including without limitation VAT or sales and/or use taxes) and taxes on Cyb3r Operations net income (collectively, "Taxes"). Walking Comet is responsible for payment of all applicable taxes due.

The prices set forth on this order are valid only if an approved offer capable of acceptance is signed by the customer by Monday, 29 May 2023. For more information, please contact [sales@cyb3roperations.com](mailto:sales@cyb3roperations.com) or visit <https://cyb3roperations.com>.

The client will be invoiced for the amount of the total Fee outlined in the Payment Milestones section above, in advance, promptly following the effective date. All invoices are due NET 7 days from the date of invoice.

Cyb3r Operations reserves the right to charge the client an additional 5% where any Fees are unable to be collected 7 days after the invoice due date. Thereafter, additional incremental charges of 1.5% per day will apply. If Cyb3r Operations does not receive the interest charge payment, Cyb3r Operations reserves the right to terminate service and platform access effective immediately.



## Proposal Acceptance

The authorised representatives of the Parties hereby bind the Parties to this Agreement and the Terms & Conditions of Sale outlined above by signing below:

### CYB3R OPERATIONS LTD

---

(Signature)

**Paul Domoney**

---

(Date)

---

(Signature)

**Vincent Cook**  
Chief Executive Officer

---

(Date)



## Close Digital Protection™

### State-of-the-art threat intelligence platform

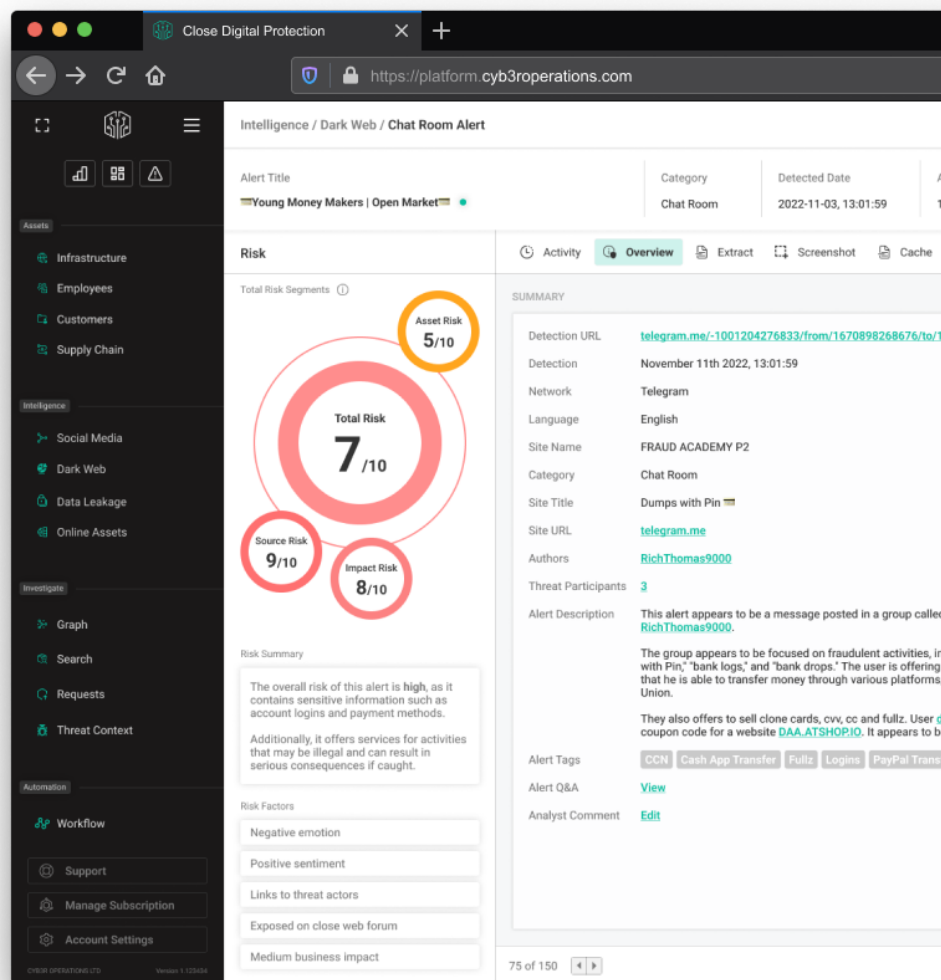
The Close Digital Protection™ is a state-of-the-art threat intelligence platform that allows organisations like Walking Comet to gather, analyse, and disseminate information about cyber threats and vulnerabilities from the deep and dark web. Its purpose is to provide Walking Comet with the relevant information to understand and protect against current and future threats.

### Exposing the Deep & Dark Web

The platform anonymously gathers data on new and emerging threats through various hidden sources on the dark web, such as Tor, I2P, encrypted chats, and hacker forums. It uses machine learning and AI to analyse structured and unstructured data and perform both obvious and non-obvious relationship analysis, reveal patterns and, identify potential attackers and vulnerabilities that may be difficult for Walking Comet to detect through traditional methods quickly and efficiently.

### Stay Ahead of Threats with Our Threat Intelligence Team

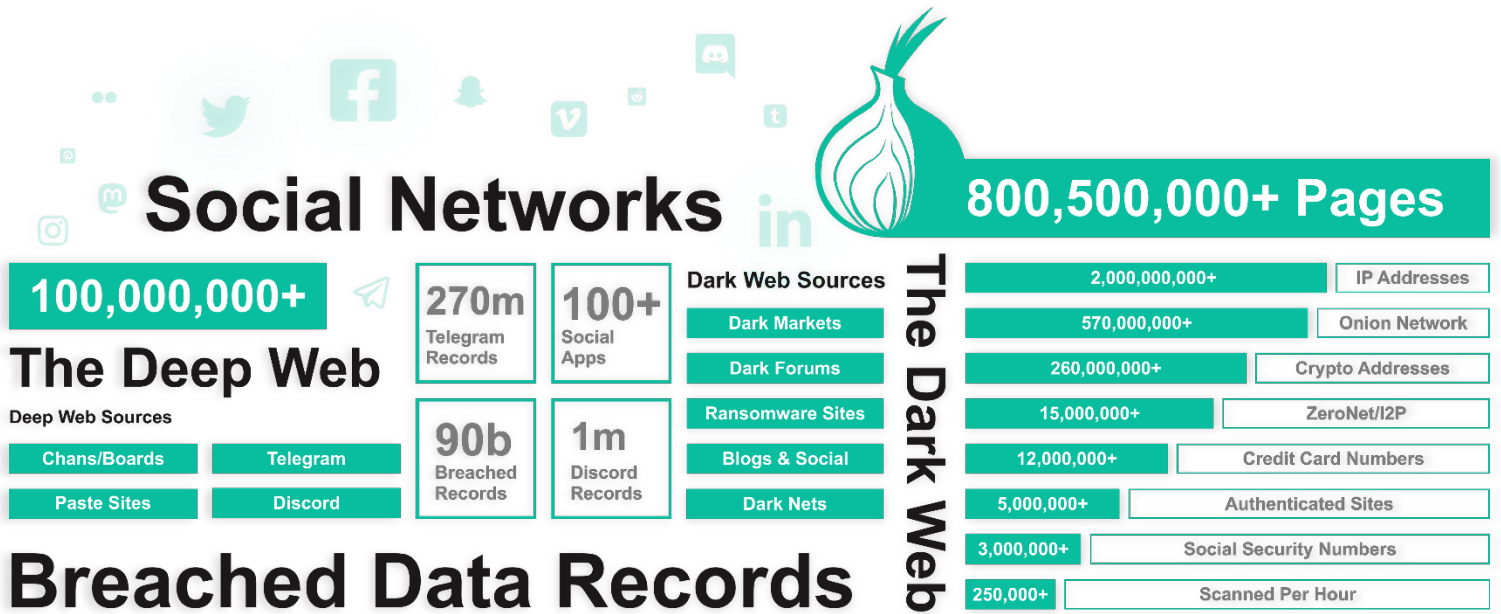
The Close Digital Protection™ platform is a comprehensive solution that includes the Cyb3r Operations Threat Intelligence Team, a team of dedicated cyber security experts, analysts, and researchers. This team is responsible for collecting, analysing, and disseminating information about potential or active cyber threats that an organisation like Walking Comet may face. By providing additional insights and intelligence, even if Walking Comet already has its own threat and risk intelligence resources, Cyb3r Operations will enhance your capabilities to minimise and eliminate threats.





## Light-up the Dark with Premium Data Visibility

Put yourself a head of the curve by gaining access to premium deep & dark web data sources. Our solution ingests third party resources as well as a comprehensive proprietary data lake with over millions of attributes.



## Core Modules

- [Infrastructure Monitoring](#) – monitor online assets such as domains, websites, and login portals for attacks by threat actors, including phishing and ransomware attacks.
- [Social Media Monitoring](#) – detect trends in social media, track user profiles and monitor your brand name, company name, executives name and many more for keyword mentions. This allows users to know who is speaking about them on the social web.
- [Credential Monitoring](#) – identify account takeover attacks and credential stuffing. Our users are alerted of breached credentials that are actively being used on their systems.
- [Deep Web Monitoring](#) – monitor hidden dark forums and encrypted chats for your or your client's data.
- [Dark Web Monitoring](#) – gain full visibility and exposure of your information that is traded and sold on the dark web. If your information is there, our team will find it.
- [Data Leakage Monitoring](#) – detect sensitive files and information that are being leaked from your organisation.

Please click each module heading for more details.



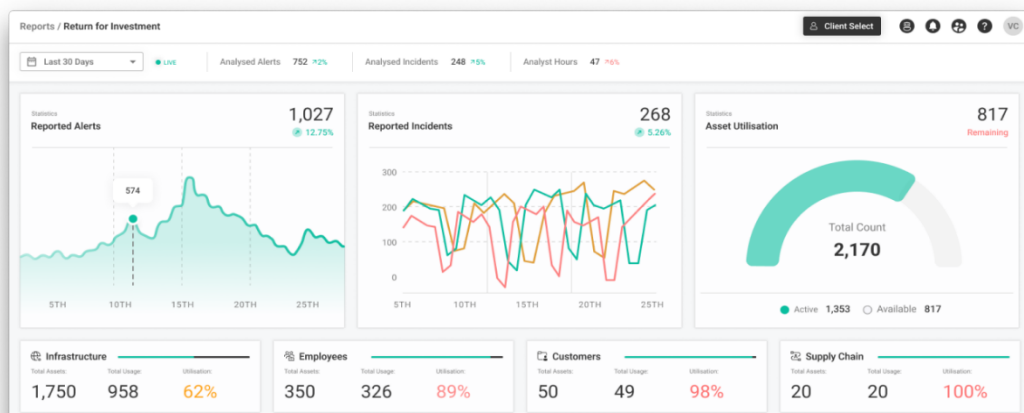
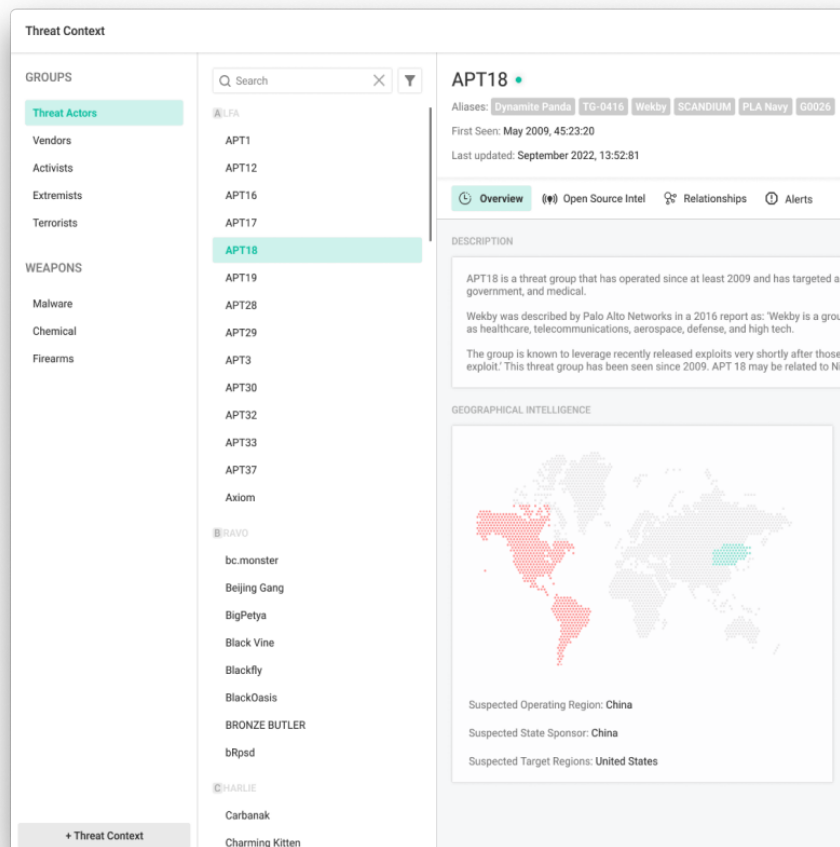
## Threat Context. Threat Actors, Motivations, and Tactics

The Close Digital Protection™ offers advanced threat context analysis capabilities, allowing Walking Comet to understand the specific circumstances surrounding a potential security threat. This includes identifying the threat actors, vendors, extremist, activists, hacktivists, their motivations, and the tactics, techniques, and procedures they use. We provide detailed information on the type of system or network that is being targeted, the type of attack or exploit being used, and the potential impact of the attack. This comprehensive threat context analysis will enable Walking Comet to make informed decisions about how to best protect and mitigate the business from potential security risks and vulnerabilities.

## Customised Reporting. Get exactly what you need when you need it

The Close Digital Protection™ platform offers customised cybersecurity reporting for Walking Comet, providing a tailored view of your security posture through the delivery of reports tailored to your specific needs and requirements.

The Cyb3r Operations reports can include information on security incidents, vulnerabilities, threat intelligence, and compliance with security policies and regulations, helping Walking Comet to identify areas for improvement and prioritise actions to mitigate risks, giving them peace of mind and the ability to make data-driven decisions to protect their business.



During the upgrade phase of the Domain Impersonation Detection intelligence module, we will work with the relevant personnel at Walking Comet to best determine the format and fields that are the most important for Walking Comet. The reports will then be



customised, which can later be modified should it be required.

Cyb3r Operations can create customised, daily, weekly and/or monthly intelligence debriefs for Walking Comet on the alerts that have been reviewed and analysed by our intelligence team.